



2026 REVENUE SKILLBRIDGE 12 WEEK SCHEDULE

ON · WINDOWS · SIDING · DOORS · ROOFING · SOLAR · INSULATION · WINDOWS · SIDING · DOORS · ROOFING · SOLAR · INSULATION · WIN
INSULATION · WINDOWS · SIDING · DOORS · ROOFING · SOLAR · INSULATION · WINDOWS · SIDING · DOORS · ROOFI
DOORS · ROOFING · SOLAR · INSULATION · WINDOWS · SIDING · DOORS · ROOFING · SOLAR · INSULATION · WIN
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ON · WINDOWS · SIDING · DOORS · ROOFING · SOLAR · INSULATION · WINDOWS · SIDING · DOORS · ROOFI

AGENDA - WEEK 1

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
ZOOM ID: 993-833-4555
(FOR P-DEV CALLS ONLY)



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
8:30AM-10:15AM ARRIVAL & ONBOARDING	9:30AM-11:30AM STUDY HALL	12:00PM-1:45PM ROLE PLAY	9:00AM-11:00AM DELIVERY OVERVIEW WAREHOUSE, COMMAND CENTER, DP CA	10:00AM-11:30AM SAFETY & SENSITIVITY TRAINING
BREAK	LUNCH		BREAK	LUNCH
11:00AM-12:00PM DEPARTMENT MEETING	12:30PM-3:00PM ROLE PLAY	1:45PM-4:00PM INFO GATHERING PAINT THE PICTURE	11:30AM-1:00PM WINDOW INSTALLATION	12:30PM-1:30PM STUDY HALL
LUNCH	APPT PROCESS STEPS 4-5	LUNCH	LUNCH	1:45PM-3:30PM SCHEDULING TRANSITIONS & BUTTON UP
12:30PM-2:00PM POWER & YOUR CAREER	ESTIMATE PROCESS INFO GATHERING		2:00PM-2:30PM SALES & DELIVERY REVIEW	
2:00PM-5:30PM CD COMP	3:30PM-6:30PM COMMUNITY SHADOW	5:00PM-10:00PM SALES SHADOW	2:30PM-4:00PM INDIVIDUAL TESTING	*CLEAN UP*
APPT PROCESS STEPS 1-3			4:00PM-5:00PM APPT QUALIFICATIONS & SCHEDULING GRID	
ROLE PLAY & HOW TO STUDY				

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
CHECK NITRO NOTIFICATIONS FOR LINK

AGENDA - WEEK 2

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
ZOOM ID: 993-833-4555
(FOR P-DEV CALLS ONLY)



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
11:00AM-12:00PM DEPARTMENT MEETING	9:00AM-10:00AM STUDY HALL	9:30AM-10:30AM STUDY HALL	9:00AM-10:00AM STUDY HALL	9:00AM-11:00AM STUDY HALL
LUNCH	10:00AM-11:00AM TOWN HALL	10:30AM-11:30AM DEPARTMENT MEETING	10:00AM-11:30AM STUDY HALL BQ'S/PROC/PIVOT	11:00AM-2:00PM FINAL EVALUATION
12:30PM-1:30PM TESTING ROLE PLAY	LUNCH	11:30AM-12:15PM STUDY HALL	LUNCH	LUNCH
1:30PM-3:00PM STUDY HALL	12:00PM-2:00PM INDIVIDUAL TESTING	LUNCH	1:00PM-3:00PM POWER PRODUCT DEMO	2:00PM-6:30PM SHADOW CD IN THE COMMUNITY
BREAK	2:00PM-6:00PM INTENTIONAL ROLE PLAYING	1:00PM-2:30PM VP TESTING APPT/EST/OBJ	BREAK	
3:15PM-4:30PM OVERCOMING OBJECTIONS PROCESS ASSIGNMENT		2:30PM-4:00PM STUDY HALL	3:15PM-5:00PM VP ROLE PLAY BQ'S/PROC/PIVOT	
		4:00PM-5:30PM BUYING QUESTIONS PROCRASTINATIONS PRODUCT PIVOT		

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
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AGENDA - WEEK 3

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
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MONDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

TUESDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

WEDNESDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

THURSDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

FRIDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
CHECK NITRO NOTIFICATIONS FOR LINK

AGENDA - WEEK 4

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
ZOOM ID: 993-833-4555
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MONDAY

10:00AM-5:00PM
SHADOW SALES
10AM APPOINTMENT

TUESDAY

10:00AM-12:00PM
SHADOW SALES
MEETING

1:00PM-5:00PM
SHADOW SALES
1PM APPOINTMENT

WEDNESDAY

10:00AM-12:30PM
SHADOW SALES
CAMP

4:00PM-7:00PM
SHADOW SALES
4PM APPOINTMENT

THURSDAY

10:00AM-12:00PM
SHADOW SALES
CAMP

1:00PM-5:00PM
SHADOW SALES
1PM APPOINTMENT

FRIDAY

10:00AM-5:00PM
SHADOW SALES
10AM APPOINTMENT

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
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AGENDA - WEEK 5

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
<p>10:00AM-5:00PM SHADOW SALES 10AM APPOINTMENT</p>	<p>10:00AM-12:00PM SHADOW SALES MEETING</p> <p>1:00PM-5:00PM SHADOW SALES 1PM APPOINTMENT</p>	<p>10:00AM-12:30PM SHADOW SALES CAMP</p> <p>4:00PM-7:00PM SHADOW SALES 4PM APPOINTMENT</p>	<p>10:00AM-12:00PM SHADOW SALES CAMP</p> <p>1:00PM-5:00PM SHADOW SALES 1PM APPOINTMENT</p>	<p>10:00AM-5:00PM SHADOW SALES 10AM APPOINTMENT</p>

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
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AGENDA - WEEK 6

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY
	8:00AM- 9:00AM SHADOW DELIVERY MEETING			
7:00AM-4:00PM SHADOW PRE-INSTALL INSPECTION	7:00AM-4:00PM SHADOW PRE-INSTALL INSPECTION	11:00AM-6:00PM SHADOW PRE-INSTALL INSPECTION	7:00AM-4:00PM SHADOW COMMAND CENTER	7:00AM-4:00PM SHADOW COMMAND CENTER

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
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AGENDA - WEEK 7

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY
	8:00AM- 9:00AM SHADOW DELIVERY MEETING			
7:00AM-4:00PM SHADOW WAREHOUSE	7:00AM-4:00PM SHADOW WAREHOUSE	7:00AM-4:00PM SHADOW INSTALL	7:00AM-4:00PM SHADOW INSTALL	7:00AM-4:00PM SHADOW INSTALL

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
CHECK NITRO NOTIFICATIONS FOR LINK

AGENDA - WEEK 8

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
ZOOM ID: 993-833-4555
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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY	SHADOW DELIVERY
	8:00AM- 9:00AM SHADOW DELIVERY MEETING			
7:00AM-4:00PM SHADOW INSTALL MANAGER	7:00AM-4:00PM SHADOW INSTALL MANAGER	7:00AM-4:00PM SHADOW INSTALL MANAGER	7:00AM-4:00PM SHADOW QUALITY ASSURANCE	7:00AM-4:00PM SHADOW QUALITY ASSURANCE

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
CHECK NITRO NOTIFICATIONS FOR LINK

AGENDA - WEEK 9

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
ZOOM ID: 993-833-4555
(FOR P-DEV CALLS ONLY)



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
8:30AM-10:15AM ARRIVAL & ONBOARDING	9:30AM-11:30AM STUDY HALL	12:00PM-1:45PM ROLE PLAY	9:00AM-11:00AM DELIVERY OVERVIEW WAREHOUSE, COMMAND CENTER, DP CA	10:00AM-11:30AM SAFETY & SENSITIVITY TRAINING
BREAK	LUNCH		BREAK	LUNCH
11:00AM-12:00PM DEPARTMENT MEETING	12:30PM-3:00PM ROLE PLAY	1:45PM-4:00PM INFO GATHERING PAINT THE PICTURE	11:30AM-1:00PM WINDOW INSTALLATION	12:30PM-1:30PM STUDY HALL
LUNCH	APPT PROCESS STEPS 4-5	LUNCH	LUNCH	1:45PM-3:30PM SCHEDULING TRANSITIONS & BUTTON UP
12:30PM-2:00PM POWER & YOUR CAREER	ESTIMATE PROCESS INFO GATHERING		2:00PM-2:30PM SALES & DELIVERY REVIEW	
2:00PM-5:30PM CD COMP	3:30PM-6:30PM COMMUNITY SHADOW	5:00PM-10:00PM SALES SHADOW	2:30PM-4:00PM INDIVIDUAL TESTING	*CLEAN UP*
APPT PROCESS STEPS 1-3			4:00PM-5:00PM APPT QUALIFICATIONS & SCHEDULING GRID	
ROLE PLAY & HOW TO STUDY				

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
CHECK NITRO NOTIFICATIONS FOR LINK

AGENDA - WEEK 10

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
11:00AM-12:00PM DEPARTMENT MEETING	9:00AM-10:00AM STUDY HALL	9:30AM-10:30AM STUDY HALL	9:00AM-10:00AM STUDY HALL	9:00AM-11:00AM STUDY HALL
LUNCH	10:00AM-11:00AM TOWN HALL	10:30AM-11:30AM DEPARTMENT MEETING	10:00AM-11:30AM STUDY HALL BQ'S/PROC/PIVOT	11:00AM-2:00PM FINAL EVALUATION
12:30PM-1:30PM TESTING ROLE PLAY	LUNCH	11:30AM-12:15PM STUDY HALL	LUNCH	LUNCH
1:30PM-3:00PM STUDY HALL	12:00PM-2:00PM INDIVIDUAL TESTING	LUNCH	1:00PM-3:00PM POWER PRODUCT DEMO	2:00PM-6:30PM SHADOW CD IN THE COMMUNITY
BREAK	2:00PM-6:00PM INTENTIONAL ROLE PLAYING	1:00PM-2:30PM VP TESTING APPT/EST/OBJ	BREAK	
3:15PM-4:30PM OVERCOMING OBJECTIONS PROCESS ASSIGNMENT		2:30PM-4:00PM STUDY HALL		3:15PM-5:00PM VP ROLE PLAY BQ'S/PROC/PIVOT
		4:00PM-5:30PM BUYING QUESTIONS PROCRASTINATIONS PRODUCT PIVOT		

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
CHECK NITRO NOTIFICATIONS FOR LINK

AGENDA - WEEK 11

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
ZOOM ID: 993-833-4555
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MONDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

TUESDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

WEDNESDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

THURSDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

FRIDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
CHECK NITRO NOTIFICATIONS FOR LINK

AGENDA - WEEK 12

SEE DEPARTMENT LEADERSHIP OR PATHWAYS TEAM FOR MOST UP-TO-DATE SCHEDULE OR QUESTIONS



ZOOM TIMES ARE LISTED IN EST
ZOOM ID: 993-833-4555
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MONDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

TUESDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

WEDNESDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

THURSDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

FRIDAY

10:30AM-12:00PM
DEPARTMENT
MEETINGS, CAMPS &
ONGOING TRAINING

1:00PM-6:00PM
SHADOW CD
COMMUNITY W/
MENTOR

FINAL SURVEY RESPONSES ARE DUE ON FRI THIS WEEK BY 5PM LOCAL TIME
CHECK NITRO NOTIFICATIONS FOR LINK